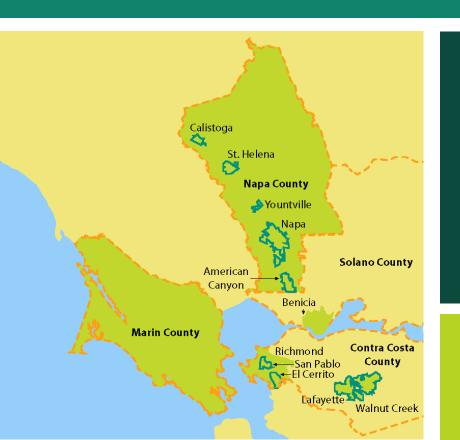


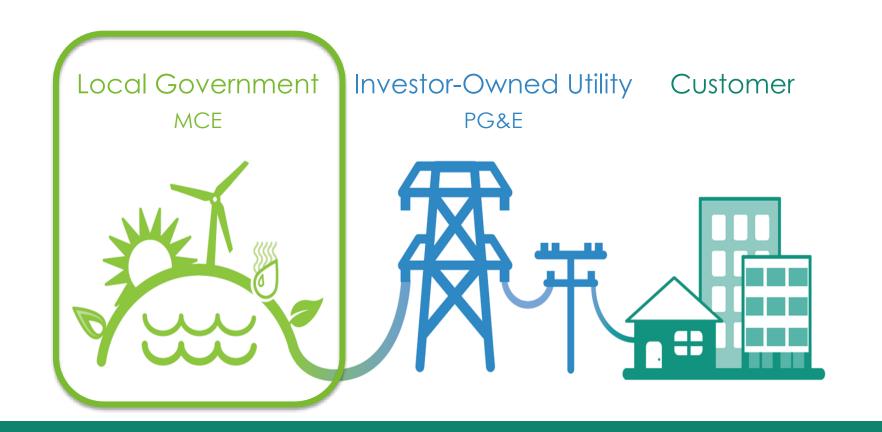


MCE Overview



- Launched in 2010
- Serving 25 Communities
- 85-90% participation rate
- Residential, Commercial, Industrial

250,000 Customers



How It Works

Local Control



19 Board Members

Elected officials

Revenue Funded

Financial Highlights

Assets: \$44M

Liabilities: \$15M

Net Position: \$29M

Financial Highlights

Financial				
Highlights	3/31/17	3/31/16	3/31/15	3/31/14
(in \$1000s)	(Proforma)	(Audited)	(Audited)	(Audited)
Assets	53,910	44,142	27,987	22,492
Liabilities	16,612	14,612	14,731	12,934
Net Position	37,298	29,531	13,256	9,558
Working Capital	31,509	26,509	12,414	10,245
Debt	0	0	2,024	3,093
Revenue	181,351	151,664	100,654	85,562
Increase in				
Net Position	7,768	16,274	3,698	1,645

Power Sources

50 supply contracts



Economic and Workforce Benefits

2,400 CA jobs supported

1.2 million union-labor work hours created





Power Resources: 24 Renewable Projects

- 11 in service area
- 6 within 100 miles
- 7 in California
- 9 new counterparties

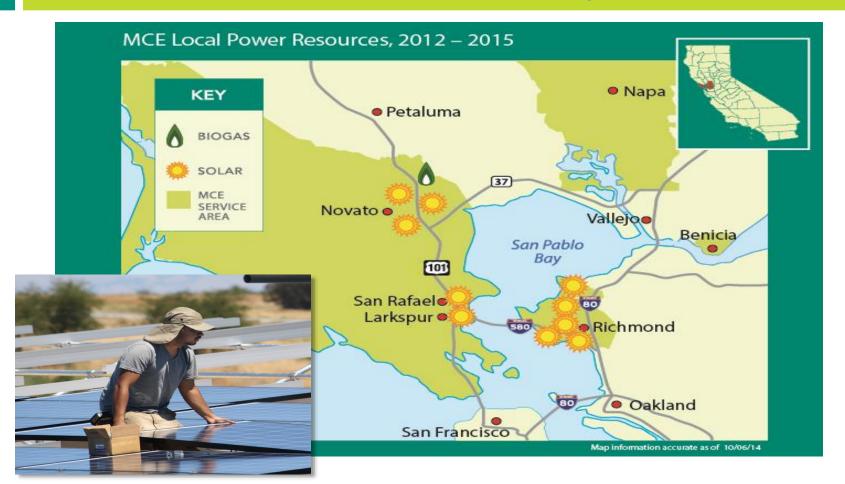


60% load growth as of Sept. 2016

Choice Is Power



MCE Local Development



New Local Renewables

9 New Renewable Projects Powering

11,400 homes per year

18.75 megawatts



Novato Buck Institute

1 MW Carport shade structure



- Expected online date: April 2016
- 25 jobs supported
 - Cupertino Electric,
 IBEW 1245 signatory
 contractor
- Negotiated as part of 23 MW of new central CA solar with EDF Renewable Energy

San Rafael Airport

1 MW hanger rooftop solar



- Completed 2012
- 20 jobs supported
 - Marin City
 Community
 Development Corp
 & CLP Resources
- Project Partners:
 Synapse Electric,
 REP Energy



10.5 MW

Local Solar

MCE Solar One

- Chevron brownfield site
- Online date: December 2017
- 341 jobs supported
 - 50% local hire requirement
- Partners: City of Richmond, RichmondBUILD

Local Programs: Solar Cash Out

- \$1M+ paid to rooftop solar customers in 2016
- Benicia \$100k+
- San Pablo \$7.5k+
- West Contra Costa Unified School District \$28k+



in cash \$415,000 rebates

DISTRIBUTED TO

4,100 energy efficiency program participants

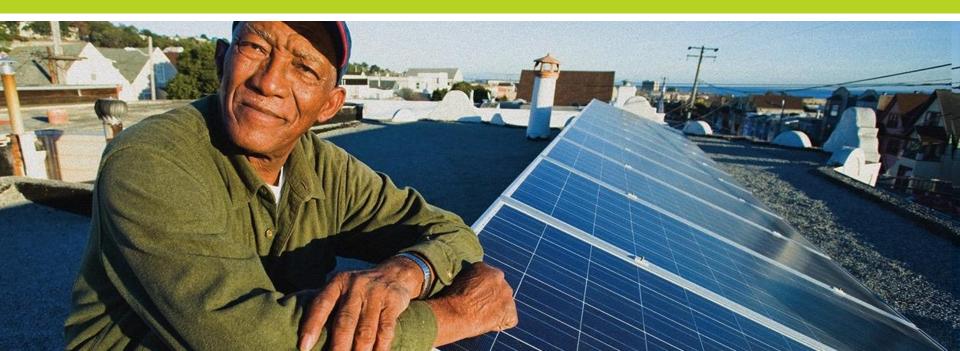
emission reduction equivalent to:

barrel decrease in oil 2,952 barrel decred consumption

Energy Savings 7.7 Million+ gallons of water saved

Solar Rebates: \$80,000 allocated

Partnership with GRID Alternatives
Preference for low-income customers



Thank You

www.mcecleanenergy.org

